

**The Malta Institute of Accountants and  
Malta Federation of Industry  
Joint Seminar  
Investing in Malta – *one-stop-shop?***

*Radisson SAS, St. George's Bay  
Friday 18 May 2007*

13.30 ~ 14.00 *Registration*

14.00 ~ 14.10 *Opening address*

**Mr. Martin Galea**..... *President, Malta Federation of Industry*

14.10 ~ 15.30

**Session 1 – Start-up and expanding business in Malta**

*Matters to be considered during this session include: information to be submitted and the necessary fieldwork to be undertaken when one is applying for setting up, or expanding a business, with Malta Enterprise; the one-stop shop concept; information that would typically be required by a bank when one is applying for financial assistance on business ventures; risk analysis procedures and risk factors that would be considered by a bank when granting facilities together with any security that may be required; and aligning the business to sustain the needs of the new or expanded organisation.*

*Speakers:*

**Dr. Alec A. Mizzi** ..... *Chairman, Malta Enterprise*  
*“Malta Enterprise: Strategy and Incentives to Enterprise”*

**Mr. Patrick Anastasi** ..... *Relationship Manager – Corporate Centre, BoV*  
*“Processing of Financial Applications”*

**Mr. Lino Casapinta** ..... *Partner, PricewaterhouseCoopers*  
*“Structuring for Growth”*

15.30 ~ 16.00 *Coffee*

16.00 ~ 17.20

**Session 2 – Local investment in practice**

*Matters to be considered during this session include: EU funding procedures and how can one go about obtaining such assistance; a general overview of what EU funding programmes are available; difficulties encountered in a start-up and challenges faced by SMEs in the process; using the correct channels for expanding business in Malta; support offered by the local authorities vs. support offered in other countries; and the one-stop-shop in practice.*

## **Session 2 – Local investment in practice (cont.)**

*Speakers:*

**Dr. Gabriella Pace** ..... *Chief Executive Officer, Forum Malta fl-Ewropa*  
*“Making one’s way through the EU Funding Maze”*

**Mr. Alfred Camilleri** ..... *Director, Inspectra Limited*  
*“Challenges encountered by SMEs & Start-ups”*

**Mr. William Wait** ..... *Deputy Chief Executive Officer, Toly Products*  
*“Investing in Malta vs. investing abroad”*

17.20 ~ 17.30 *Closing remarks*

**The Honourable Minister Austin Gatt**

### **Fee**

MIA and FOI Members Lm15; Non-Members Lm25.

### **Reservations**

MIA Members should kindly contact Ms. Kirsten Micallef or Ms. Sarah Bonello on 21323991/2, and FOI Members are to make their reservation by calling Ms Julienne Cachia on 21234428 / 21222074, **by close of business on Wednesday 16 May 2007.**

### **MIA CPE Accreditation**

*This seminar qualifies for CPE undertaken under **Professional Competencies: Strategic Decision-Making** in terms of the MIA CPE Regulations, 2007.*