



Business Support at Your Doorstep

Assisting SMEs overcome the challenges faced in developing proposals



Johann Caruana
Manager

Business Support & Innovation Unit

2009

What is the Malta Enterprise Exploratory Award Scheme ?



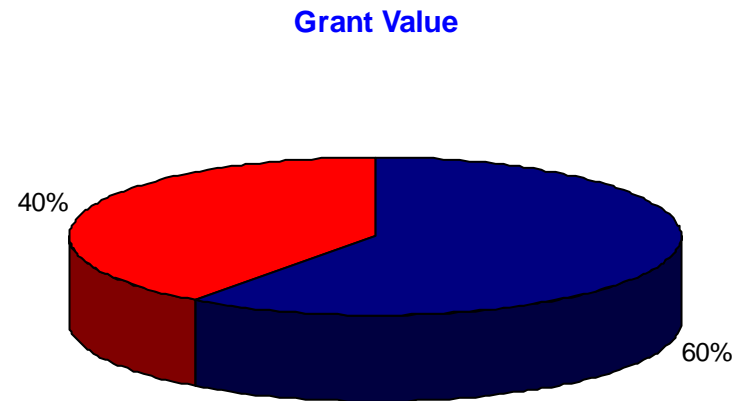
What is the purpose of the Exploratory Award Scheme ?

- ✓ to stimulate the capacity of Maltese based SME's to participate in FP7 and CIP;
- ✓ to overcome the barriers and challenges faced in developing proposals;
- ✓ to enhance SME's participation in submitting successful proposal submissions.



Business Support at Your Doorstep

What is the grant value ?



✓The grant will cover 60% of the total eligible costs of the preparatory proposal.

✓The grant will cover up to a maximum of € 10,000

Which are the eligible costs ?

- ✓ Personnel;
- ✓ Technical Advisor
- ✓ Travel



VAT & OTHER TAXES ARE NOT ELIGIBLE

Possible Scenario

5.3 Total Costs	
Description of planned programmes	Total Costs (€)
Total Personnel Costs	2388.19
Technical Advisor	2329.37
Total Travel Costs	655.09
TOTAL Costs	5372.65

€ 3,223.59

60% of the TOTAL COSTS will be refunded (Capped at € 10,000)



Who can apply for the scheme?

Malta based SMEs proposing to participate in an FP7 or CIP project
as Leaders or Partners

How can I download the application form?

The application form can be downloaded from <http://incentives.maltaenterprise.com>



The screenshot shows the MaltaEnterprise website interface. At the top, there are several small images and the MaltaEnterprise logo. Below the logo is a navigation menu with the following items: Home, Investment Aid, SME Development (circled in red), Enterprise Support, Access to Finance, Employment and Training, and Research and Development. The main content area is titled "SME Development" and includes a link to "L.N. 69 of 2008 Enterprise Support Incentives Regulations, 2008". Below this, there is a table of incentives:

Innovative Start-up	Innovation Actions
Exploratory Award	Environment Actions
SME Development Grants	E-Business Development
	Small Start-up

Below the table, there are two sections: "Innovative Start-ups Grant" and "Exploratory Award". The "Innovative Start-ups Grant" section includes a description and a link to "Click here Incentive Guideline and further information". The "Exploratory Award" section includes a description and a link to "Click here Incentive Guideline and further information".

When should the application be handed in?

An application form should be handed in prior to the commencement of the project proposal writing



What forms are needed to be handed in ?

- ✓ Application Form;
- ✓ Financial accounts for the past year;
- ✓ CV's of the personnel;
- ✓ *de minimis* declaration form;
- ✓ SME declaration form

How will the grant be paid?

The claim can be made against receipts, and on receipt from the EC proving submission of the proposal before the call deadline.

Can SME's get advice prior to applying for the Exploratory Award Scheme?

The Business Advisory Scheme aims to provide tailored business advice on EU projects through advisors selected by Malta Enterprise

First 15 hours are free

up to 50 additional hours
co-financed at 65%

The Malta Enterprise Act in Brief



FUNDING OPPORTUNITIES!
ISSUE 32

INSIDE THIS ISSUE:

- News and Events 2
- Calls for SMEs 10
- Partner Searches 16
- Our Services 21
- Business and Tender Opportunities 22
- EU Funding Info-Video of the Week 23
- Link to Europe 24
- Malta Enterprise Schemes 26
- Contact details 28

9th May: E.U. Day p. 2

2008 Eco-innovation programme: Open call for proposals p. 6

8 Call for Proposals p. 12

12 Events p. 9

13 Partner Searches p.14

1 Tender n.22

E.U. in the U.S. - A long standing partnership p. 23

5TH MAY 2008

•Calls for SMEs

•Partner Searches

•Business and Tender Opportunities

•News and Events

•Malta Enterprise Schemes

•Link to Europe

•EU Finding Info-Video

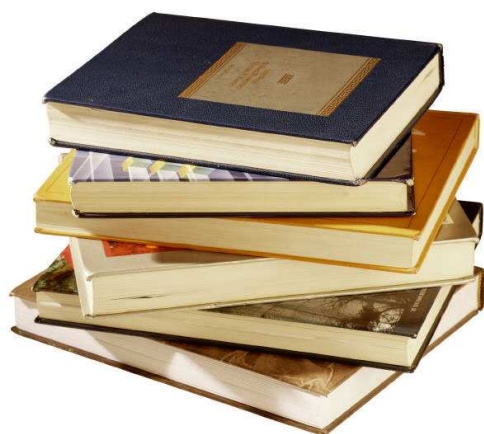
•ASK ME – Post a Query

Latest information on European funding initiatives, according to your area of interest direct to you via email.

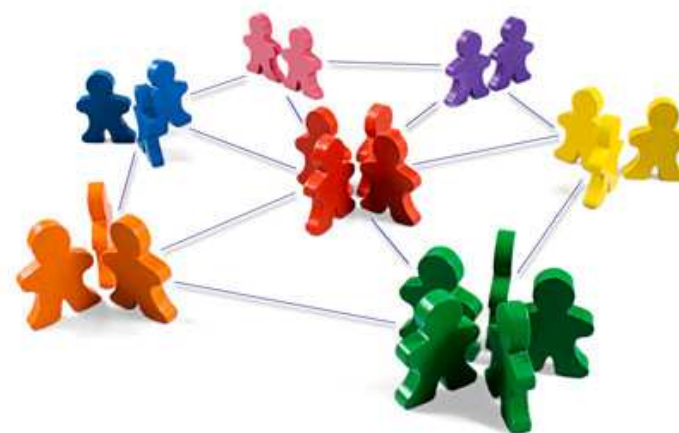


Business Support at Your Doorstep

Other Services...



EEN Library



FP7 Database

Why is the CIP and FP7 beneficial for SME's?

- Targeted research within multi-partner consortia
- Funding for the outsourcing of research and development projects to competent research partners
 - Incoming and Outgoing Fellowships
 - Increased productivity and turnover
 - Increased competitiveness
 - Access to new markets
 - New products, processes, services
- Conferences, studies and exchange of best practice

Contact Details



Exploratory Award Scheme

Enterprise Europe Network
Malta Enterprise

Industrial Estate

San Ġwann (SGN 3000)



+356 2542 0000



+356 2542 3401



www.enterprise-europemalta.com



johann.caruana@maltaenterprise.com

